

## **Sr. Agency Standards Consultant** **Scott A. Pfeil, CLU**



*Managing Integrity Together*

Scott is originally from Norfolk, Nebraska. He is married to Laurie and has four children: Blake, Austin, Tanner, and Madelyn. He attended Wayne State College earning his college degree focusing on Finance and Economics. Scott is your Standards and Compliance resource within the Nebraska General Office assisting our Agents/Registered Representatives in understanding the issues our industry is facing in today's regulatory environment. Scott has his Life and Health Insurance License and Series 7, 66, & 24 securities licenses.

### **Experience**

- Ø 08/2004 – Present Agency Standards Consultant (ASC) for NYL
- Ø 2000 – 2004 Partner with Lutheran Brotherhood/Thrivent (agent joint field work, recruiting, training, & compliance office reviews)
- Ø 1996 – 2000 Norwest/Wells Fargo Investment Services – Registered Representative in the Norfolk, NE office
- Ø 1992 – 1996 Norwest Bank – Teller, Customer Service Rep., Personal Banker, & Small Business Banker